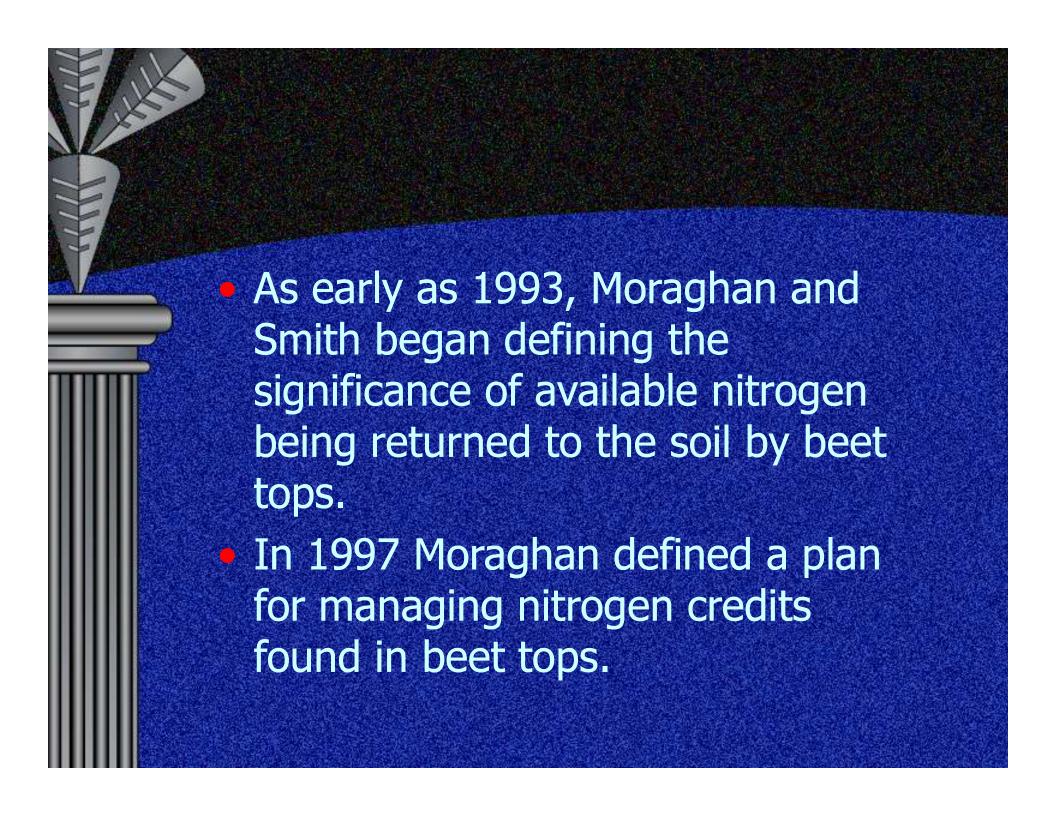


Precision Farming Practices Impact on Sugarbeet Production in MN and ND

American Crystal Sugar Company
Tom Newcomb
Agronomy Manager
Moorhead and Hillsboro Districts

Other Contributors Dan Bernhardson Al Cattanach Ron Ellingson



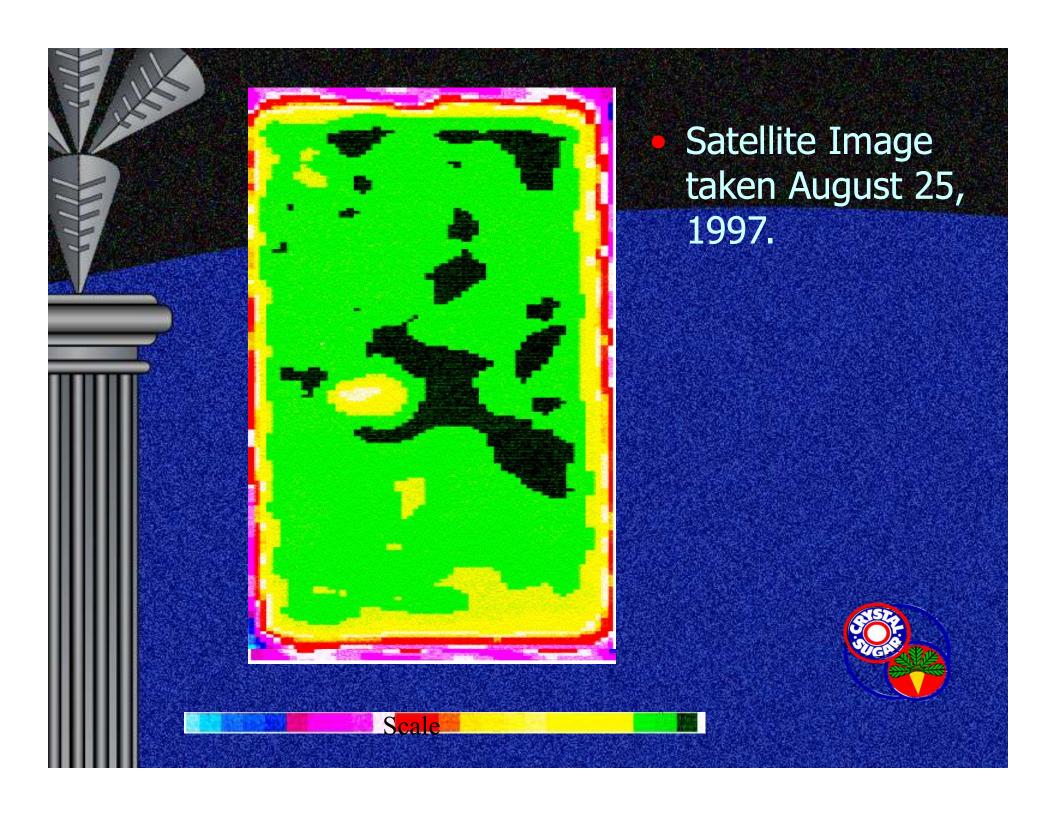


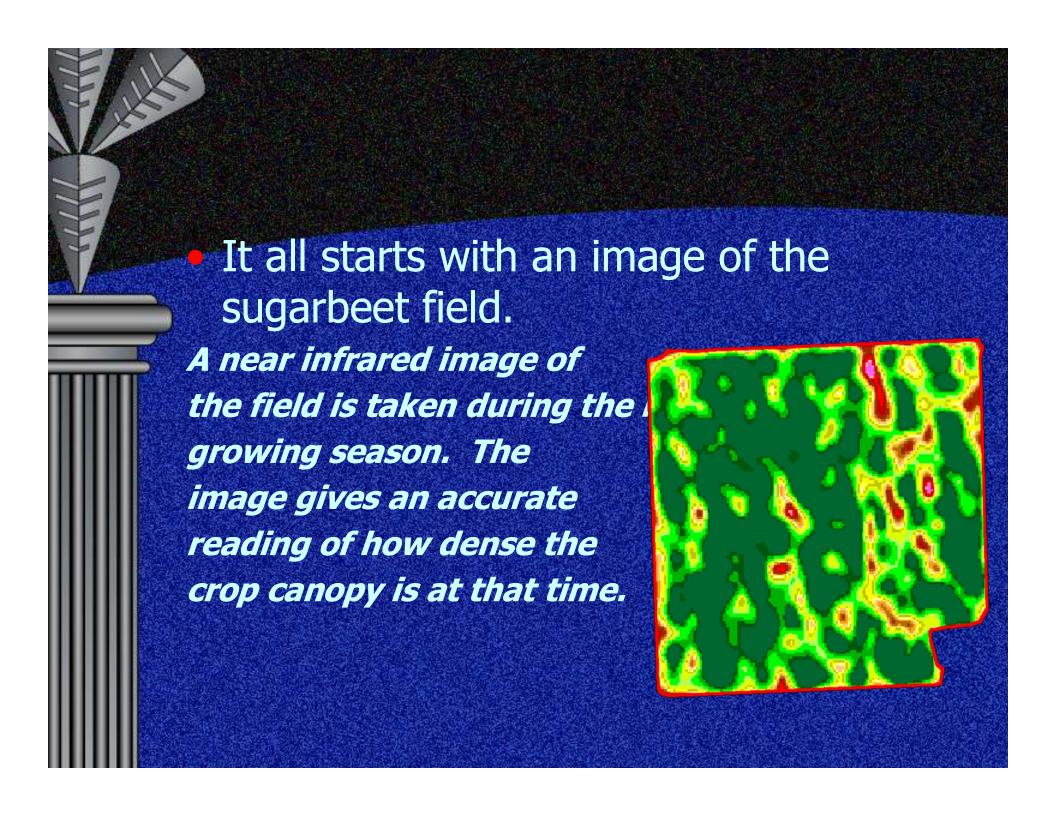


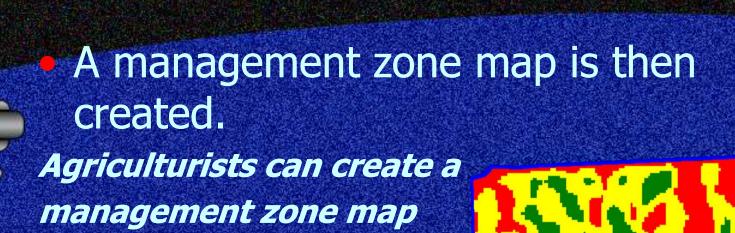
Available Nitrogen in Different Color Canopies

Canopy	Dry matter	Total N	Total N	
	lb/acre	%	lb/acre	
<u>Green</u>	7940	3.5	276	
<u>Yellow-green</u>	6160	2	125	
<u>Yellow</u>	4190	1.3	55	



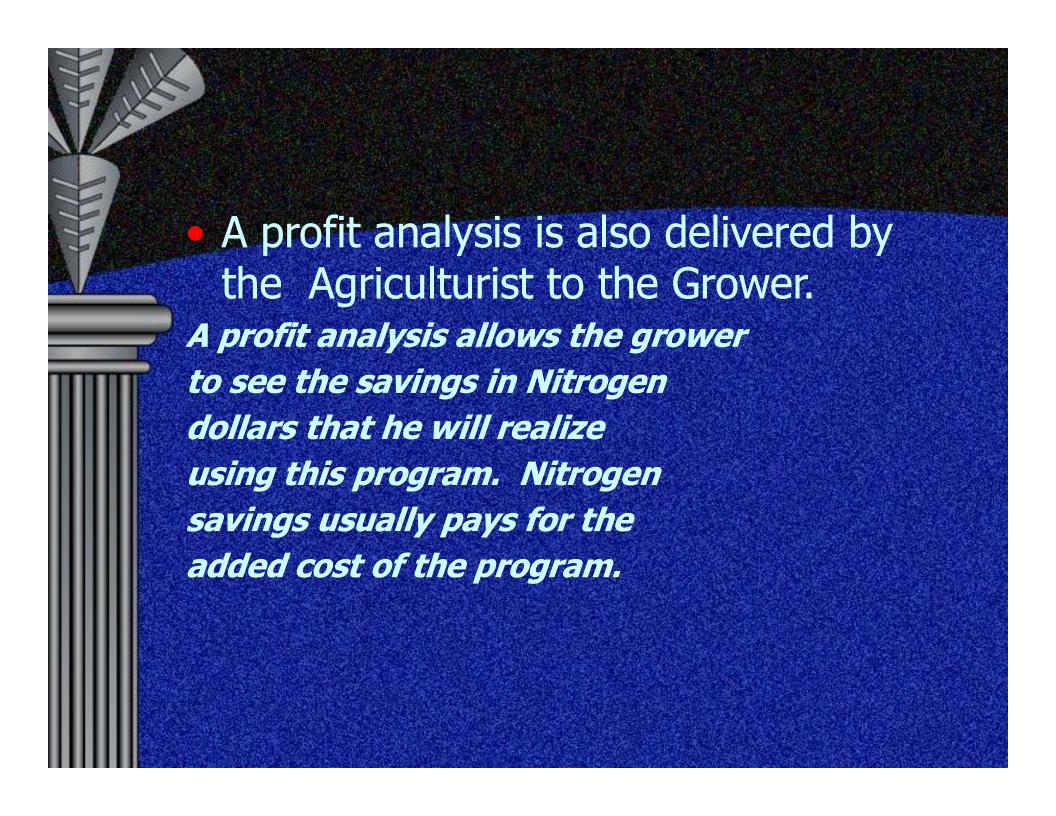






using density levels

and ground-truthing.





How to Spread Less Fertilizer This Spring

By Managing Nitrogen The Year After Your Sugarbeet Crop

Prepared For Ron Mattson

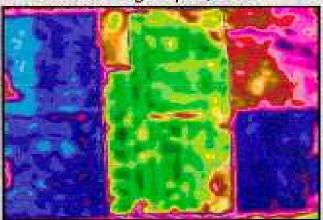
Field Information:

County: Clay Township: 141_43

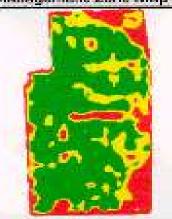
Section 14

E Quarter Acres

Satellite Image Sept 5,1998



Management Zone Map



There are many reacons to consider using nitrogen application based on sugar heat terrupy. One measure is to reduce the amount of number that is applied without reducing yield. The will reduce most costs, and will help to prevent integing in crops that are susceptible to thet problem. Ludging can reduce yield by up to 2D Eu/ Aprel in this way, this technology will not be increasely yeld. Applications in this signs will sixt gue a long way to preventing verification of very number or problem in the years between your sugar bases crops. This map is posted on the Neen intre-Need asterities aways of year 1008 augus best drug. It some crosses a can test of the areas of the field with the precisive sizes or increased between nitrogen may recrease seeings and prevent school made in the precisive some region area. Please call for details

Wheen	Acres	Line of Crea	45-0-0	Cost
Conventional	290.8	94761	\$180	57.550.68
Variable Rate Method				
Red Areas	51.6	16836	\$190	\$1,846.08
Yellow Areas	21.1	14548	\$1190	\$1,453,64
Greek Alleas	167.9	28200	\$150	\$2,006.00
Venish e Rate Tictels Fertilizer Savings		84574	\$160	\$6,165.92
		30387		\$2,414.96

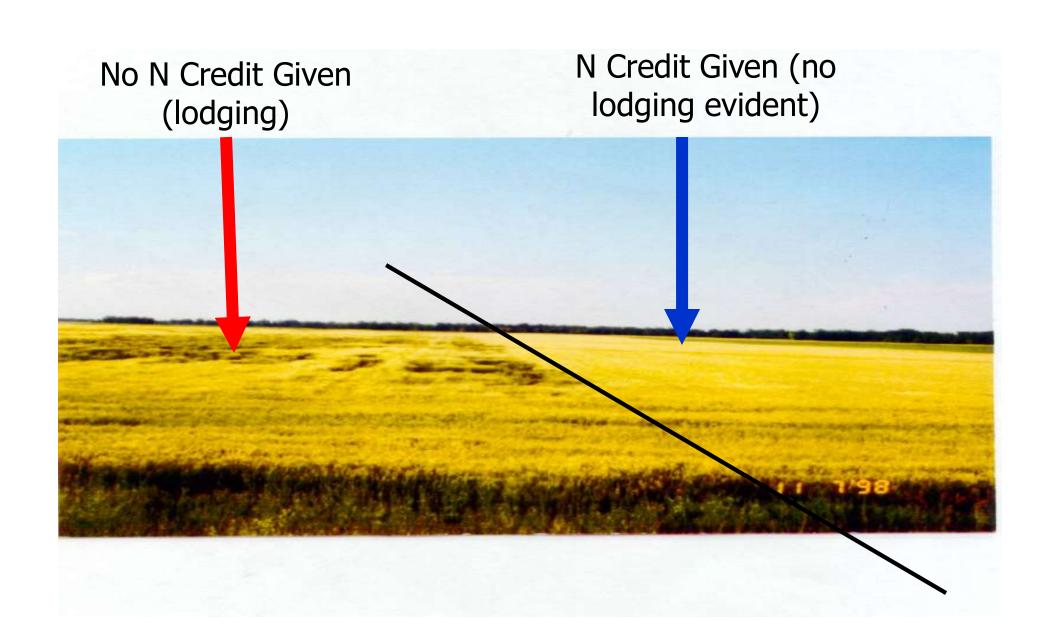
American Crystal Sugar

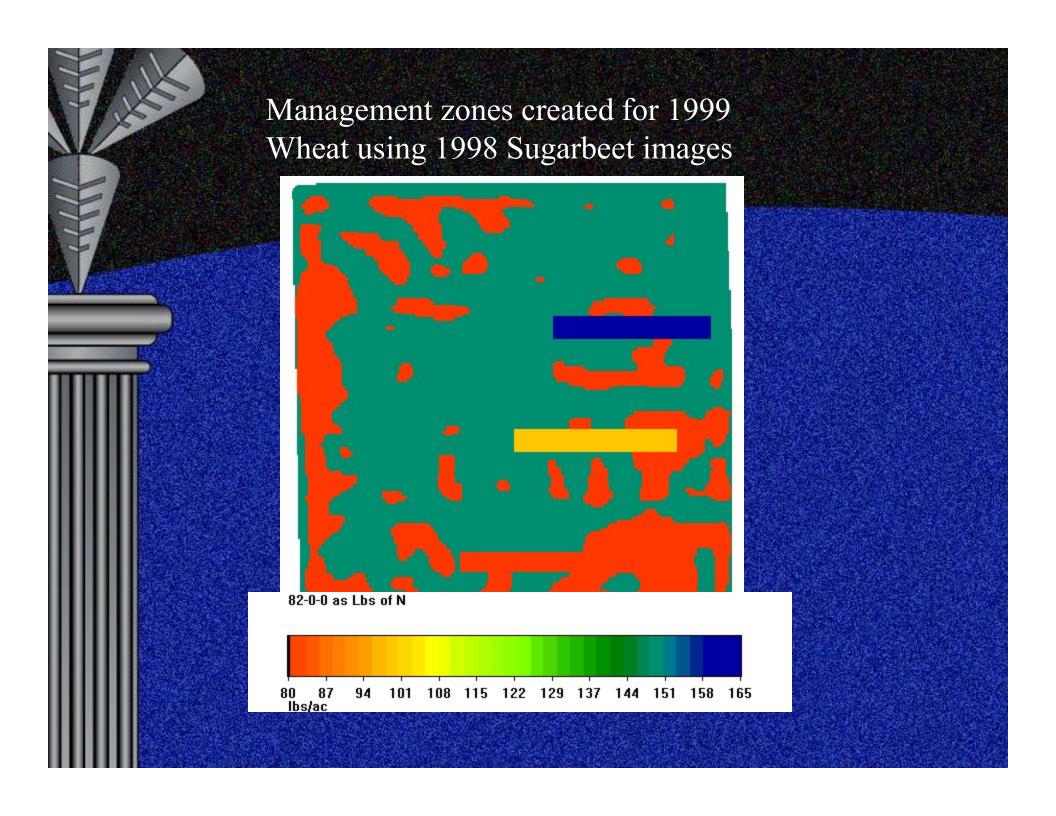
Dan Bernardson

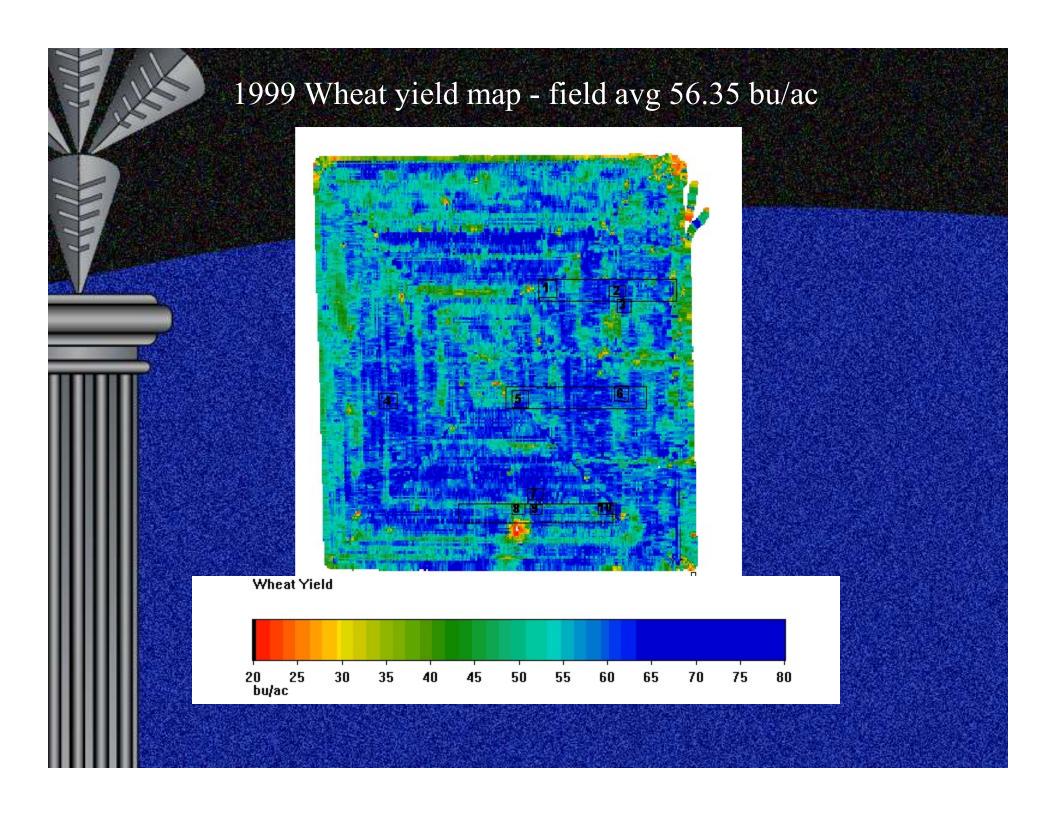
Notes. About everage density's. Gave a 70 lb N credit to greens, and 30 to yellow

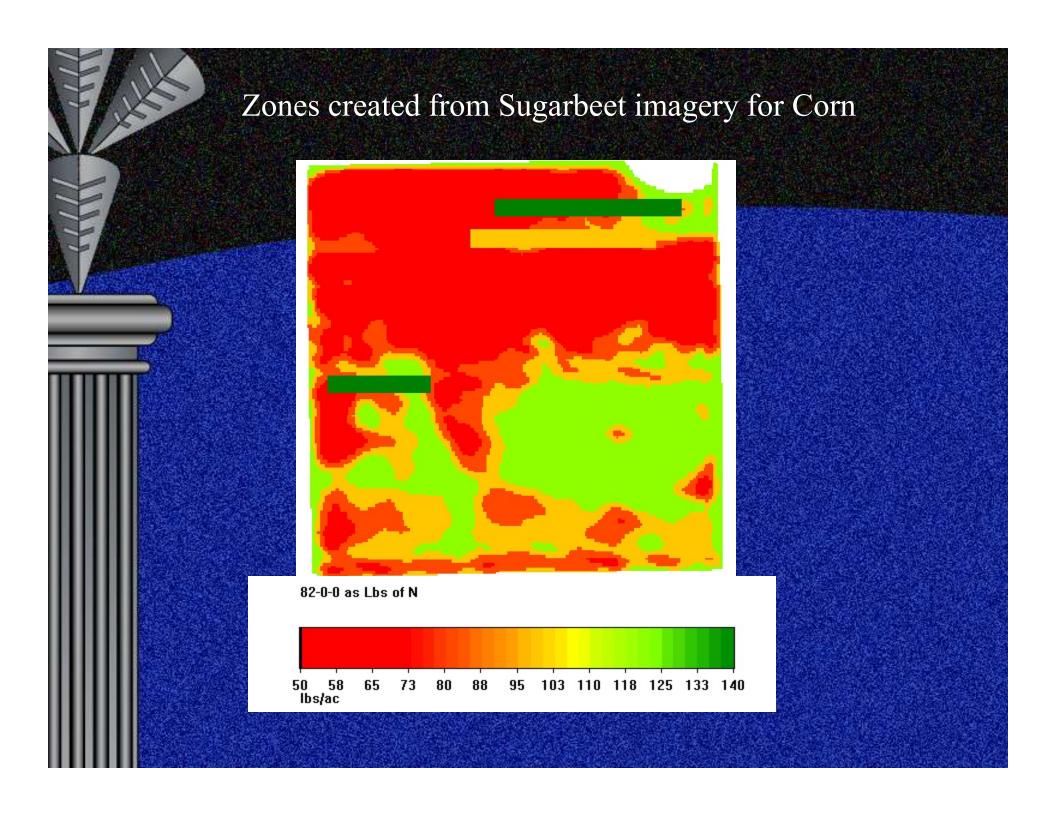
Cost SavingsUsing Zone Spreading

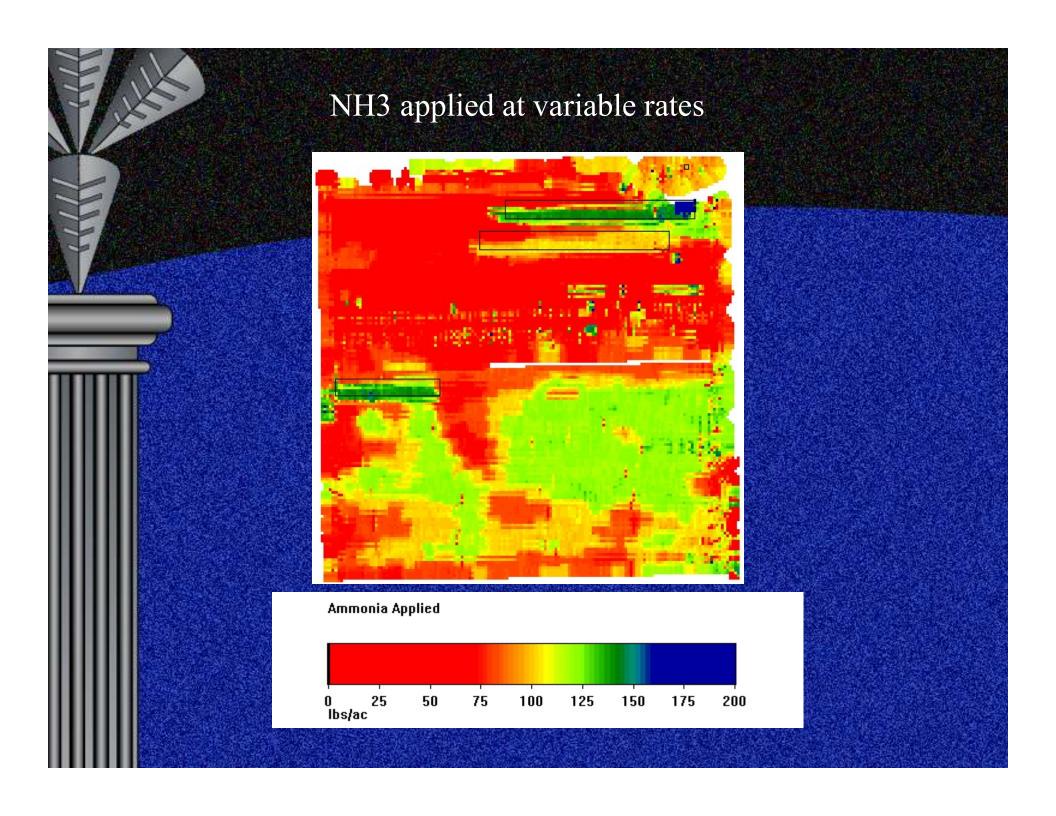
46-0-0	Acres	Rate	Lbs/Required	Price/Ton	Cost
Conventional	157.30	326	51,293	\$230	\$5,899
	18.65	326	6,082	\$230	\$699
	37.89	261	9,884	\$230	\$1,137
	46.64	239	11,153	\$230	\$1,283
	46.13	196	9,025	\$230	\$1,038
	1.66	152	253	\$230	\$29
Variable Rate Totals		231	36,397	\$230	\$4,186
Fertilizer Savings		95	14,896	\$230	\$1,713

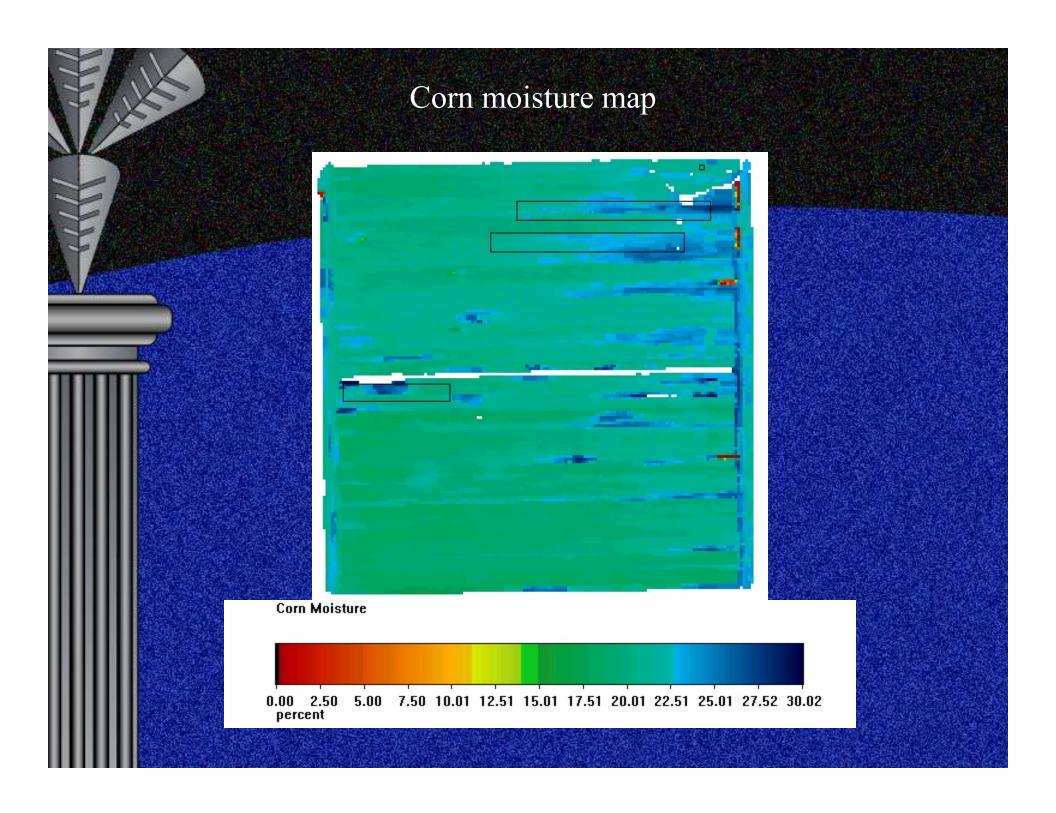


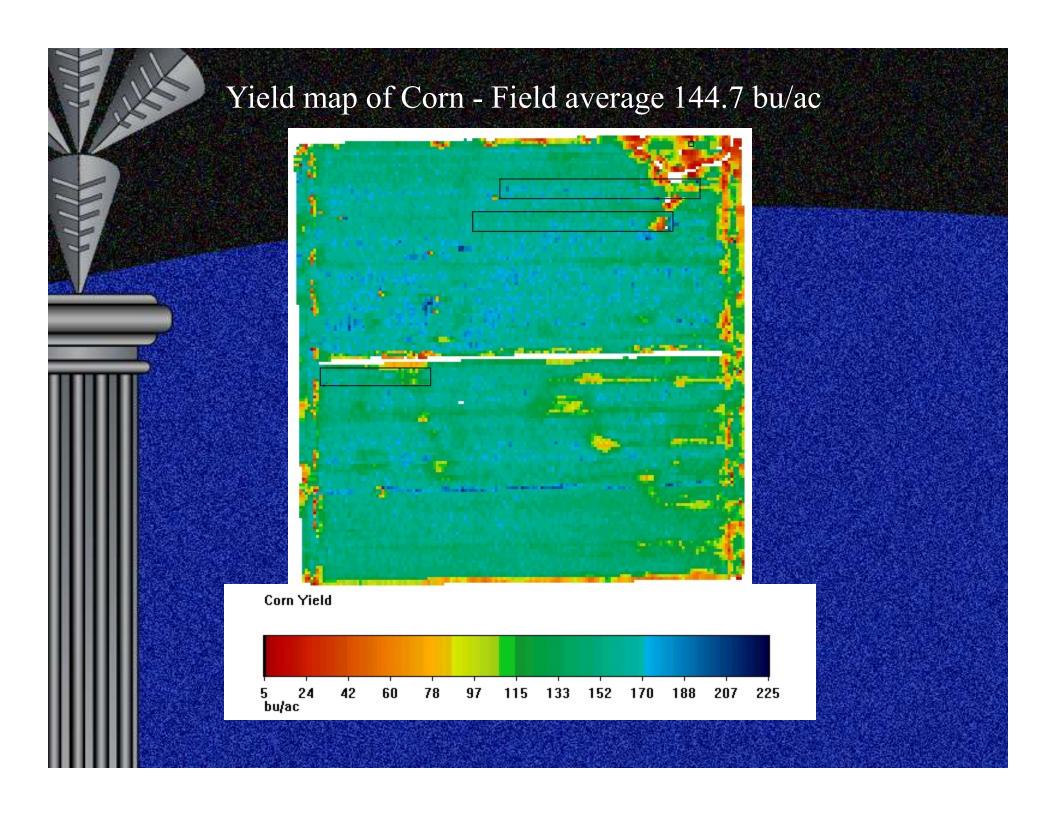






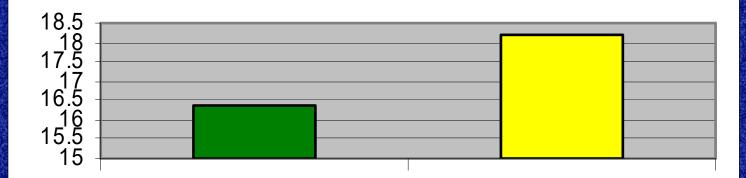






Pete Carson Farm Data

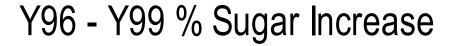


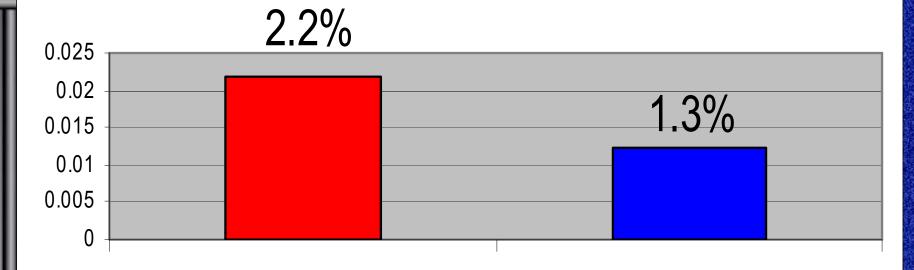


Field # 2 1996 Field # 2 1999

Pete's Farm vs. St. Thomas

Pete's Farm

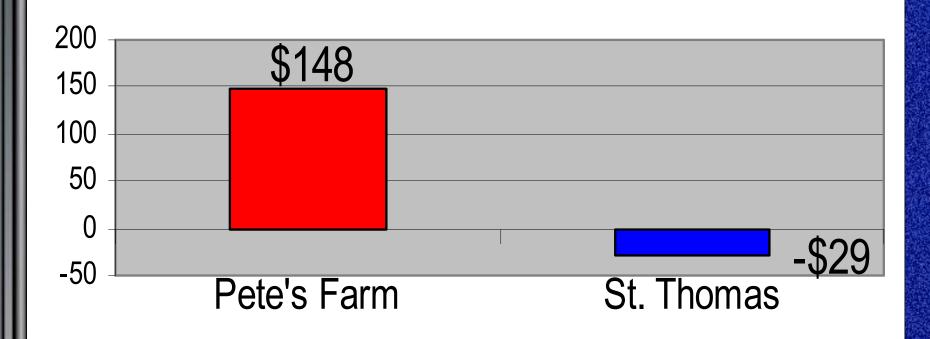




St. Thomas

Pete's Farm vs. St.Thomas

Y 96-Y 99 \$ Increase / A





Grower example with 3yr rotation using precision farming methods 1999 Data

Grower

- 18.19 % sugar
- 20.8 TPA
- 1.34 SLM

Receiving Station

- 17.27 % sugar
- 20.6 TPA
- 1.54 SLM

Revenue Difference

- \$113.54 per Acre
- \$5.11 per Ton

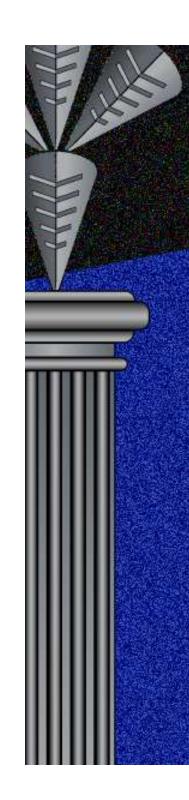


- Savings in Nitrogen costs.
- Improved quality in Sugarbeets.
- Improved yield and quality in wheat and barley.
 - Higher protein.
 - Less Lodging.
- Improve yield and quality in other crops.
 - Less lodging and dry down in corn and beans.
 - Less disease problems caused by too dense foliage.
- Environmentally friendly.



Environmental

- Overapplications leach or run off
- Underapplications create reductions in crop residues which can lead to increased erosion
- Site specific farming limits soil build up of nutrients
- Fertilizer utilized more effectively rather than lost to environment.



We are involved because....

- Mutually beneficial to our growers and company
- Shareholders need more info for better decisions
- ACSC needs a quality product
- No missed opportunities

